## **CHAPTER III**

# TRAINE PERFORMANCE

#### A. Placement and Coordination:

The writer conducts Industrial Placements from July 19, 2021 to January 7, 2022 at Universitas Multimedia Nusantara. To be able to complete the Industrial Placement, the writer works on the project in accordance with the contract that has been made and signed. Some of the tasks carried out by the writer include:

- 1. Looking for materials related to each Practicum sub-topic.
- 2. Book editing and layout
- 3. Designing the book cover
- 4. Searching and creating bank questions
- 5. Creating front office SOP posters

During placement in the making of the Front Office Practicum Book, the writer fully coordinates with the supervisor to be able to complete the book. Coordination is done regularly and when the writer has questions about the book, such as making the right header, asking for poster design approval, informing the progress of making the book and others. Coordination is done so that the writer can work optimally on the book project that has been determined by the supervisor. In addition, coordination with the supervisor also helps the writer to better understand how to work on the book desired by the supervisor.

## **B.** Job Description

- 1. The writer are required to fulfill the needs of practicum class during the odd semester in the year 2021/2022 for online classes.
- 2. The writer is willing to join the practicum class and for any instructions related to the program.
- 3. The writer submits the material before the deadline for each chapter.
- 4. Overall the writer Job Descriptions are to:
  - a. find the related material to Practicum sub-topics.
  - b. edit and layout book content.
  - c. design book cover.

- d. create content and quizzes for each chapter.
- e. attend the Front Office Practicum to assist the supervisor.
- f. be ready to accomplish the assignment given by the supervisor in working hours.
- 5. During the Mid-Test and Final-Test period, writer needs to complete following details:
  - a. Book progress.
  - b. Book Cover and Background.
  - c. Adjusting the book layout.
  - d. Completing the e-learning forum, and activities.
  - e. Create the SOP Poster for each of the activities.
- 6. Following the details of Job Descriptions and Deadline during the Industrial Placement Program:

Table 2.2 Job Descriptions and Deadline

No	Chapter	Sub-Topics	Duty	Deadline	Online
	•	•	v		Class
1.	Welcoming	Handling the hotel	Create the	05-Aug-	19-
	Guest (Hotel	inspection based on	Terminology	21	Aug-21
	Inspection)	SOP.	Quiz		_
2.	Welcoming	Handling the room	Create the	19-Aug-	26-
	Guest (Room	inspection based on	Quiz.	21	Aug-21
	Inspection)	SOP.		25.4	00.0
3.	Role play	Review lessons of	Create the	26-Aug-	02-Sep-
	Hotel	handling lobby	reservation	21	21
	Operation	situation: Front	form for		
	(Reservation	office GRO	various		
	and Check in)	Concierge Bellman	sources. Min.		
4	Dala wlavi	Houdling lobby	10 sources.	02 Can	00 Can
4.	Role play	Handling lobby situation for: Walk-	Create the	02-Sep- 21	09-Sep- 21
	Hotel		reservation form for	21	21
	Operation (Reservation	in check-in Group check-in	form for various		
	and Check in)	CHECK-III	sources. Min.		
	and Check iii)		10 sources.		
5.	Check out	Handling guest	Create the	09-Sep-	16-Sep-
	process 1	check-out and	quizzes for	21	21
	1	payment method	check-out to		
		by: Cash Credit	all		
		card	segmentation		
6.	Check out	Handling guest	Create the	16-Sep-	23-Sep-
	process 2	check out and	quizzes for	21	21
	_	payment method	check-out to		
		by: Guarantee letter	all		
		Voucher Group	segmentation		

7.	Upselling program and loyalty program	Practicing the upselling and loyalty program	Create the quizzes.	23-Sep- 21	30-Sep- 21
8.	Room controller	Handling room controller/blocking the room.	Create the quizzes.	30-Sep- 21	21-Oct- 21
9.	Guest comment (GRO)	Handling the guest comments as GRO.	Create the quizzes.	21-Oct-21	28-Oct- 21
10.	Posting folios and billing	Handling posting folio by ledgers and vouchers.	Create the quizzes.	28-Oct-21	04- Nov-21
11.	Role play Hotel Operation (Reservation)	Handling the lobby area in rush time for reservation.	Create the quizzes for check-in to all segmentation	04-Nov- 21	11- Nov-21
12.	Role play Hotel Operation (Check in)	Handling the lobby area in rush time for check-in process.	Create the quizzes for check-in to all segmentation	11-Nov- 21	18- Nov-21
13.	Role play Hotel Operation (Check out)	Handling the lobby area in rush time for check-out process.	Create the quizzes for check-in to all segmentation	18-Nov- 21	25- Nov-21
14.	Role play Hotel Operation (Role Play)	Handling the lobby area in rush time for all sections in FO (reservation, checkin, and check-out).	Create the quizzes for check-in to all segmentation	25-Nov- 21	02-Dec- 21

# C. Problem and solutions

- 1. The first problem is the lack of a good internet connection, which makes it a little difficult for the writer. The solution taken is that because an internet connection is needed in this project, the writer uses wi-fi, in addition to using wi-fi the writer prepares cellular data via a personal cellphone so that when there is a power outage or weak wi-fi connection the writer can still work on the book.
- 2. The second problem is in making a question bank that will be included in the book to avoid plagiarism. The solution taken is to discuss with the supervisor and check the questions using the plagiarism checking web.
- 3. Another problem is that the writer lacks ability in English communication skills so that the writing of the book is not optimal. The solution taken is to ask the

supervisor for help to check the results of making the book so that the use of the English language is correct.