#### CHAPTER II

### COMPANY OVERVIEW

### 1. Brief History of the Company

The Ritz-Carlton Pacific Place hotel is one of the Marriott hotel chains. A hotel chain or what is commonly called a group of affiliated hotels means a company that has hotel partnerships with ownership and management relationships with other companies. Chand hotels are divided into four types, Referral Group, Parent Company, Franchise, and Management Contract. Referral Group is a form of individual cooperation that supports each other with a common goal. Parent Company is a form of cooperation that has a parent company and several subsidiary companies under the same name. Franchise is a form of cooperation between an individual or a company that purchases the license authority. Management Contract is a form of cooperation that does not run a hotel that is owned by themselves but rather hires other people or management. Some of the international hotel chains are Hyatt, Marriott, Accor, Four Seasons, etc.

Regarding the Ritz-Carlton history, it is part of the Marriott Group, which was founded by J. Willard Marriott. In addition, this hotel was founded by Albert Keller as a franchisee purchaser of the Marriott brand. Beginning in the 1900s, the Ritz-Carlton was known in places such as Boston, Philadelphia, Pittsburgh, Atlantic City, and Boca Raton. In just 2 years, he managed to establish five hotels such as The Ritz-Carlton, Buckhead, The Ritz-Carlton, Atlanta, The Ritz-Carlton Laguna Niguel, and The Ritz-Carlton, Naples. Then followed by the entry of the first hotelin Asia, The Ritz-Carlton, Hong Kong. This brand continues to experience significant development so that it attracts attention in the hospitality industry to become an inspiration. The brand statement of The

Ritz Carlton is a place where the genuine care and comfort of their guest is their highest mission.

Motto The Ritz-Carlton

"We Are Ladies and Gentlemen Serving Ladies and Gentlemen."

It means all ladies and gentlemen that has opportunities to work in Ritz Carlton must provide the services as the employee also want to be treated.

Table 1.1Company Internship Period

Hotel	Department	Period	Position
The Ritz-Carlton Pacific Place	Club Lounge	24 July 2023 - 23 January 2024	Trainee

(Source, 2023)

#### a. Vision and Mission

#### a. Vision

The Ritz-Carlton inspires life's most meaningful journeys.

### b. Mission

Provide genuine care and exceptional products and services resulting in profit.

#### 2. Logo



Figure 2 1 The Ritz-Carlton Hotel Logo

Source: https://www.ritzcarlton.com/

The Ritz Carlton logo was made by Cesar Ritz and symbolize elegance. It's a combination of the British Royal seal for the crown and financial backer for the lion.

# 3. Facilities

No.	Room Type	Description	
1.	Room Type  Figure 2.2 The Ritz-Carlton ClubLounge	a. Hotel provides some moment for hotel guest such as  o Elegant Moments: Guests have opportunities to experience the brewing savis tea process.  o Sublime Afternoon Tea: For guests enjoy afternoon tea and can have experience to make their own brew coffee.  o Curated Cocktail Experiences: To enjoying cocktail	
2.	Figure 2.3 Guest Room	A Cordial Goodnight: Hotel serves Chocolate Bajigur as a native West Java beverage.  a. The room is 775 square feet/72 sqm. b. City View	

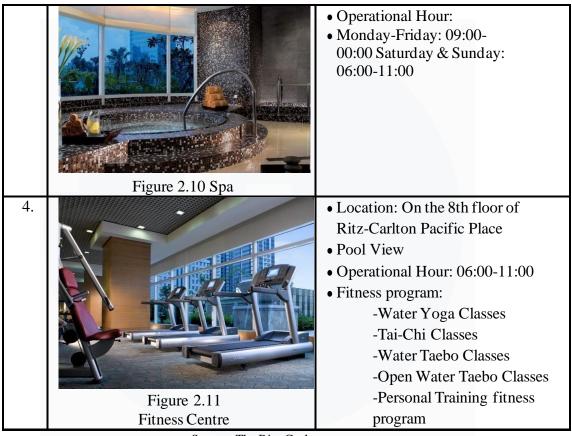
3. The room size is 893 square feet/78sqm b. City View Figure 2.4 Largest Guest Room 5. The room size is 862 square feet/81sqm b. Skyline View Figure 2.5 Suite Room a. The room size is 1830 square 6. feet/171sqm b. City View c. Room Rate Range c. Additional rooms for guest Figure 2.6 Ritz-Carlton Suite Room a. The room size is 1.432 square 7. feet/134sqm b. Skyline View d. Room Rate Range Figure 2.7 Executive Room

Table 1.2. Facilities Ritz-Carlton Pacific Place

Source: The Ritz-Carlton

Table 1.3 Food and Beverage outlets

No.	Food and Beverage outlets	Description
1.	Figure 2.8 Pasola Restaurant	<ul> <li>Location: 6<sup>th</sup> floor</li> <li>Seating capacities: 8-50 guest</li> <li>Opening hours: <ul> <li>Breakfast (06.30-10.00)</li> <li>Lunch (12.00 – 15.30)</li> <li>Sunday Brunch (12.00-15.30)</li> <li>Dinner (18.00 – 22.00)</li> <li>PASOLA Lounge (07.00-22.00)</li> </ul> </li> <li>A perfect place for business or refreshing after a busy day. Offers small snack plates to share, colorfully-styled desserts, cocktailsand a full wine menu.</li> </ul>
2.	Figure 2.9 Swimming Pool	<ul> <li>Location: On the 8th floor of Ritz-Carlton Pacific Place</li> <li>Operational Hour Monday-Friday: 09:00-18:00 Saturday &amp; Sunday: 08:00-09:00</li> <li>Depth of 1,2 meters</li> </ul>
3.		<ul> <li>Location: On the 8th floor of Ritz-Carlton Pacific Place</li> <li>8 treatment rooms (6 rooms for men and 2 rooms for women.</li> </ul>



Source: The Ritz-Carlton

### 4. Organizational Chart



Here are the duties and responsibilities of Ritz-Carlton Pacific Place employees.

### 1. General Manager

General Manager is responsible for organizing all staff in the hotel, for example,hotel food service, room service, marketing, budgeting, and bar service.

## 2. Hotel Manager

Hotel Manager is responsible for make sure all hotel facilities are operational well in a day basis, handle VIP hotel guest, controlling the service to keep run smoothly and resolve problem at hotel.

### 3. Director of Food and Beverage

Director of Food and Beverage is responsible for making a plan for the F&B department, managing daily operations for F&B outlets, quality control, analyzing financial performance.

#### 4. Director of Finance

Director of Finance is responsible for making a financial plan, budget, forecast, and the business objectives and strategies for the hotel.

#### 5. Executive Chef

Executive Chef is responsible for develops recipes and menus, evaluates the quality of foods, and manage food costing and inventory at kitchen hotel.

#### 6. Director of Human Resources

Director of Human Resources is responsible to recruitment and staffing, analyzing employee performance, creating strategies to enhance employee management.

#### 7. Engineering Manager

Engineering Manager is responsible for maintaining and repairing all the hotel's physical infrastructure, including public areas, rooms, mechanical system, and equipment.

Here are the duties and responsibilities of the Club Service Department in The Ritz-CarltonPacific Place.

- 1. Club Service Manager: managing overall operations in the club service hotel.
- Supervisor: assist manager responsible for guest service, reservation, or concierge services and handling guest reservations and managing room availability.
- 3. Front Desk Agents: handling check-in and check-outs, and inquiries.
- 4. Reservations Agents: handling guest reservations and managing room availability.
- 5. Concierge Supervisor: oversees concierge services.
- 6. Concierge Staff: providing assistance to guests regarding local attractions, transportation, and other services.
- 7. Bell Captain: manages the bell desk.
- 8. Bellhops/Porter: assisting guests with their luggage and providing other services.
- 9. Night Manager: responsible for overnight operations of the front office department, supervising audit staff.
- 10. Night Audit Staff: handle accounting and auditing during the night shift.