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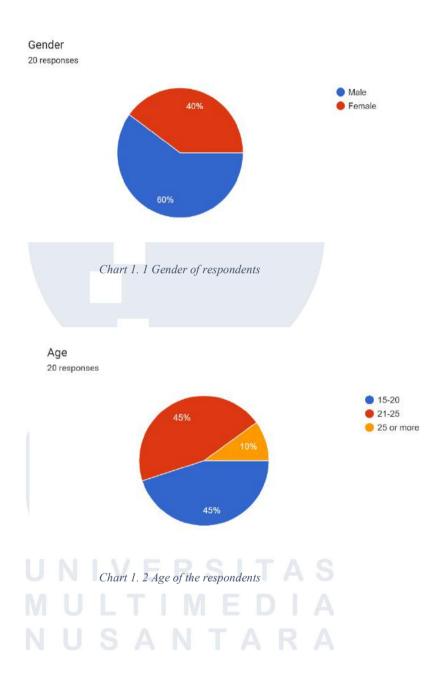
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## **APPENDIX**

## Appendix A Survey results



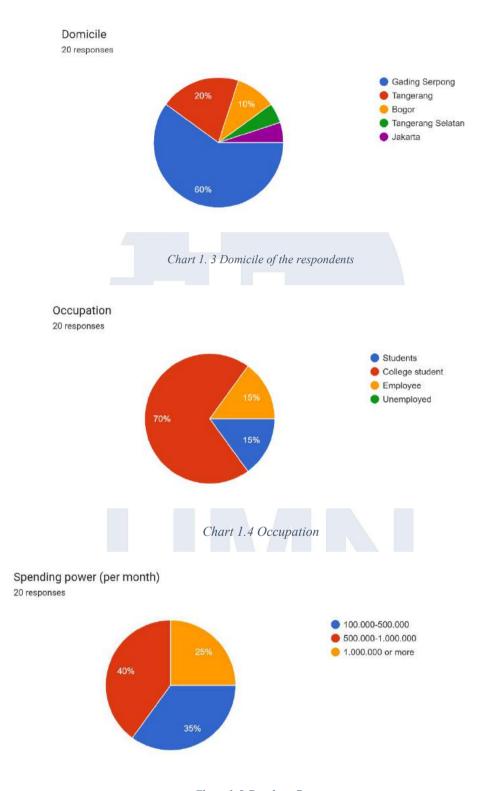


Chart 1.5 Pending Power

#### Does looks matter?

20 responses

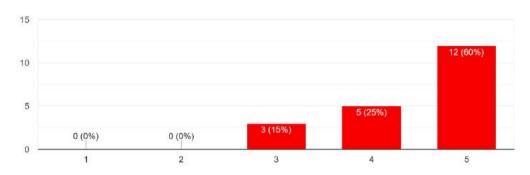


Chart 1.6 Looks

## Does packaging looks matter?

20 responses

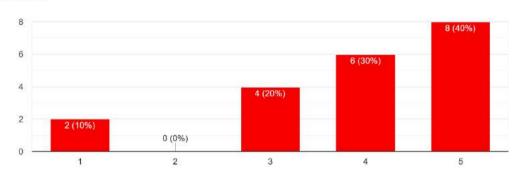


Chart 1.7 Packaging looks

### Does price matter ?

20 responses

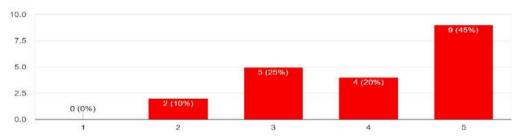


Chart 1.8 Price

# Would you like to taste WeiLai's products? 20 responses Yes No 95% Chart 1.9 Product overview How much would you pay for this? 20 responses **10.000-20.000** 20.000-25.000 More than 25.000 Chart 1.10 Product overview How often do you dine out? 20 responses Everyday Once a week Once a month

Chart 1.11 Customer behavior

#### What is most important to you when choosing a restaurant? 20 responses

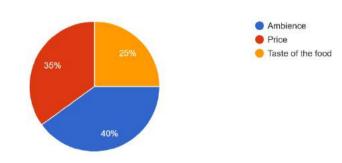


Chart 1.12 Customer behavior

# Appendix B Exhibition photo

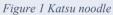




Figure 2 Teriyaki noodle



Figure 3 Charsiu noodle



Figure 4 KungPao noodle



Figure 5 Seafood noodle

