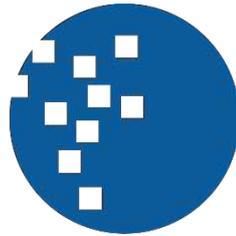


# **BUSINESS PROPOSAL PROJECT FOR NOODLE TIME**



**UMN**

UNIVERSITAS  
MULTIMEDIA  
NUSANTARA

## **FINAL PROJECT REPORT**

**Nadya Elena Wijaya**  
**00000079480**

**HOTEL OPERATIONS PROGRAM**  
**FACULTY OF BUSINESS**  
**UNIVERSITAS MULTIMEDIA NUSANTARA**  
**TANGERANG**  
**2025**

# **BUSINESS PROPOSAL PROJECT FOR NOODLE TIME**



## **FINAL PROJECT REPORT**

Submitted to fulfill one of the requirements to obtain  
the title of Associate Degree in Hotel Operations Program (A.Md.Par.)

**Nadya Elena Wijaya**

**00000079480**

**UNIVERSITAS  
MULTIMEDIA  
NUSANTARA**

**HOTEL OPERATIONS PROGRAM**

**FACULTY OF BUSINESS**

**UNIVERSITAS MULTIMEDIA NUSANTARA**

**TANGERANG**

**2025**

## NON - PLAGIARISM STATEMENT

I hereby,  
Full Name : Nadya Elena Wijaya  
Student ID : **00000079480**  
Study Program : Hotel Operations

state that the final project titled:

Business Proposal Project for Noodle Time is the result of my own work. It is not a plagiarism nor written by anyone else, and all quoted and referenced sources have been correctly stated and included in the Bibliography.

Should it be proven that there is a fraud / irregularities in my paper, both related to the research process or thesis writing, I am willing to accept the consequence of being declared NOT PASS for the Final Project that I have taken. I will also bear all legal consequences against me and will not involve Universitas Multimedia Nusantara, regarding the act of plagiarism.

Tangerang, 02 July 2025

UMN  
UNIVERSITAS  
MULTIMEDIA  
NUSANTARA



Nadya Elena Wijaya  
(00000079480)

## APPROVAL PAGE

The final project report titled  
A BUSINESS PROPOSAL FOR NOODLE TIME

By  
Full Name : Nadya Elena Wijaya  
Student ID : 00000079480  
Study Program : Hotel Operations  
Faculty : Business

Has been approved to be presented on a Final Project Seminar  
at Universitas Multimedia Nusantara

Tangerang, 02 July 2025  
Advisor



Rudolf Liska Bikardi SST.Par MSMM  
(NUPTK. 3744765666137042)

Head of Hotel Operations Program



Oqke Prawira, S.ST. M.Si. Par., CHE  
(NIDN. 0428108007)

## VALIDATION PAGE

The final project report titled:

### BUSINESS PROPOSAL PROJECT FOR NOODLE TIME

By

Full Name : Nadya Elena Wijaya  
Student ID : 00000079480  
Study Program : Hotel Operations  
Faculty : Business

Has been tested on Friday, 11 July 2025  
from 14.45 to 15.45, and was stated  
**PASSED**

with the order of examiners as follows:

Advisor

Examiner



Rudolf Liska Bikardi SST.Par MSMM  
(NUPTK.3744765666137042)

Oqke Prawira, S.ST, M.Si.Par., CHE  
(NIDN.0428108007)

Head Examiner

Head of Hotel Operations Program



Adestya Ayu Armielia, S.ST.M.Si.Par.  
CHE  
(NIDN. 0323128505)

Oqke Prawira, S.ST, M.Si.Par., CHE  
(NIDN.0428108007)

UNIVERSITAS  
MULTIMEDIA  
NUSANTARA

## APPROVAL OF PUBLICATION

I hereby,

Full Name : Nadya Elena Wijaya  
Student ID : 00000079480  
Study Program : Hotel Operations  
Degree : Diploma  
Title : Business Proposal Project for Noodle Time

Solely state that I am willing\*:

- I am willing to give full permission to Universitas Multimedia Nusantara to publish the results of my scientific work in the Knowledge Center repository so that it can be accessed by the Civitas Academica and the public. I declare that the scientific work I have created does not contain confidential data.
- I am not willing to be published in the Knowledge Center repository because: I am submitting a publication application to a national/international journal/conference (proven by a letter of acceptance) \*\*.
- Others, please select one:
  - Only accessed to internal Universitas Multimedia Nusantara
  - Embargo publication works for 3 years period.

Tangerang, 2 July 2025

UNIVERSITAS  
MULTIMEDIA  
NUSANTARA



Nadya Elena Wijaya

\* Please select one

\*\* If I fail to obtain the Letter of Acceptance, I would grant UMN a full access to my work and they may publish it at the Knowledge Center repository system.

## PREFACE

I would like to express my gratitude to God Almighty for the completion of my final project report title “Business Proposal Project for Noodle Time”. Completing this final project report is to fulfill the graduation requirements in obtaining a Diploma in Hotel Operation. I would like to express my deepest gratitude to those who have helped me in completing this final report.

1. Dr. Ir. Andrey Andoko., M.Sc, as the Rector of Universitas Multimedia Nusantara.
2. Prof. Dr. Florentina Kurniasari T., S.Sos, M.B.A., as the Dean of the Business Faculty in Universitas Multimedia Nusantara.
3. Oqke Prawira, S.ST. M.Si. Par., CHE, as the Head of the Hotel Operations Program in Universitas Multimedia Nusantara.
4. Rudolf Liska Bikardi, SST. Par MSMM, as the Advisor who has provided guidance, direction, and motivation for the completion of this final project report.
5. All the lecturers in Hotel Operations Study Program Universitas Multimedia Nusantara.
6. All my friends in the batch 6 Hotel Operations Program, especially Billy and Yoshella.
7. My family who has provided material and moral support, so that I can complete this final project report.

Hopefully this business plan project contributes as a source of information and inspiration for others.

Tangerang, 02 July 2025



Nadya Elena Wijaya  
00000079480

## PROPOSAL BISNIS UNTUK NOODLE TIME

Nadya Elena Wijaya

### **ABSTRAK**

*Noodle Time terbentuk oleh Nadya Elena Wijaya, mahasiswa Operasional Perhotelan Universitas Multimedia Nusantara. Noodle Time adalah sebuah usaha makanan berbasis UMKM yang berfokus pada inovasi mie instan berbahan dasar kentang, berlokasi di Gading Serpong. Tujuan utama Noodle Time adalah menghadirkan alternatif mie instan yang lebih sehat, praktis, dan tetap memiliki cita rasa yang lezat serta kekinian. Noodle Time mengusung konsep ready to eat potato noodle dengan berbagai varian saus unik seperti Peanut Butter Sauce, Chili Oil Sauce, Black Bean Sauce, dan Gochugaru Sauce. Produk ini menyasar konsumen usia 18–35 tahun dari kalangan menengah ke atas yang peduli terhadap makanan praktis namun sehat. Keunikan produk terletak pada bahan dasar bebas gluten dan menawarkan bahan 100% bahan organik, kandungan lebih sehat, dan kemasan modern yang menarik. Proses penjualan dilakukan secara online melalui media sosial dan e-commerce seperti di Shopee dan Tokopedia. Proyeksi penjualan harian mencapai 100 porsi dengan pendapatan tahunan sebesar Rp612.000.000 dan laba bersih sekitar Rp121.485.769 atau 20%. Usaha ini memiliki potensi besar untuk dikembangkan lebih lanjut, baik melalui penambahan varian produk, peningkatan kapasitas produksi, maupun ekspansi distribusi. Noodle Time hadir sebagai inovasi kuliner yang menjawab kebutuhan konsumen akan mie instan sehat dan praktis, dengan potensi pertumbuhan yang menjanjikan di pasar lokal.*

**Kata kunci:** *Noodle Time, Tugas Akhir, Mie Kentang Instan, UMKM, Makanan Sehat.*

U N I V E R S I T A S  
M U L T I M E D I A  
N U S A N T A R A

## A BUSINESS PROPOSAL FOR NOODLE TIME

Nadya Elena Wijaya

### ABSTRACT

Noodle Time was formed by Nadya Elena Wijaya, a Hospitality Operations student at Multimedia Nusantara University. Noodle Time is an UMKM based food business that focuses on innovating potato-based instant noodles, located in Gading Serpong. Noodle Time's main goal is to present an alternative to instant noodles that is healthier, practical, and still has a delicious and contemporary taste. Noodle Time carries the concept of ready to eat potato noodle with various unique sauce variants such as Peanut Butter Sauce, Chili Oil Sauce, Black Bean Sauce, and Gochugaru Sauce. This product targets consumers aged 18-35 years old from the middle to upper class who care about practical yet healthy food. The uniqueness of the product lies in the gluten-free ingredients and offering 100% organic based, healthier ingredients, and attractive modern packaging. The sales process is done online through social media and e-commerce such as Shopee and Tokopedia. Daily sales projections reach 100 servings with annual revenue of Rp612,000,000 and net profit of around Rp121,485,769 or 20%. This business has great potential to be developed further, both through adding product variants, increasing production capacity, and expanding distribution. Noodle Time comes as a culinary innovation that answers consumer needs for healthy and practical instant noodles, with promising growth potential in the local market.

**Keywords:** Noodle Time, Final Project, Instant Potato Noodles, UMKM, Healthy Food.



## TABLE OF CONTENT

<b>NON - PLAGIARISM STATEMENT .....</b>	<b>ii</b>
<b>APPROVAL PAGE .....</b>	<b>iii</b>
<b>VALIDATION PAGE.....</b>	<b>iv</b>
<b>APPROVAL OF PUBLICATION.....</b>	<b>v</b>
<b>PREFACE.....</b>	<b>vi</b>
<b>ABSTRAK.....</b>	<b>vii</b>
<b>ABSTRACT .....</b>	<b>viii</b>
<b>TABLE OF CONTENT .....</b>	<b>ix</b>
<b>LIST OF TABLE.....</b>	<b>xi</b>
<b>LIST OF FIGURE.....</b>	<b>xii</b>
<b>LIST OF APPENDIX .....</b>	<b>xiii</b>
<b>EXECUTIVE SUMMARY.....</b>	<b>xiv</b>
<b>CHAPTER I COMPANY OVERVIEW .....</b>	<b>1</b>
<b>1.1 Industry Analysis .....</b>	<b>1</b>
<b>1.2 Company Description .....</b>	<b>2</b>
<b>1.3 Product and Services.....</b>	<b>4</b>
<b>CHAPTER II MARKETING PLAN.....</b>	<b>6</b>
<b>2.1 Market Size .....</b>	<b>6</b>
2.1.1. Interview Result.....	6
2.1.2. Survey Result.....	6
2.1.3. Conclusion .....	9
<b>2.2 Competitor Analysis.....</b>	<b>10</b>
<b>2.2.1 Direct Competitor .....</b>	<b>10</b>
<b>2.2.2 Indirect Competitor .....</b>	<b>10</b>
<b>2.2.3 SWOT.....</b>	<b>11</b>
<b>2.3 Sales Goal.....</b>	<b>11</b>
<b>2.4 Marketing Strategy .....</b>	<b>12</b>
<b>2.4.1 Product.....</b>	<b>12</b>
<b>2.4.2 Place.....</b>	<b>12</b>
<b>2.4.3 Promotion.....</b>	<b>13</b>
<b>2.4.4 Pricing .....</b>	<b>14</b>
<b>CHAPTER III OPERATIONAL PLAN.....</b>	<b>15</b>

<b>3.1</b>	<b>Location and Facilities</b> .....	15
<b>3.2</b>	<b>Operational Workflow</b> .....	16
<b>3.3</b>	<b>Suppliers and Supply Chain</b> .....	17
<b>3.4</b>	<b>Control Procedures</b> .....	18
<b>3.5</b>	<b>Staffing</b> .....	20
<b>CHAPTER IV FINANCIAL PLAN</b> .....		22
<b>4.1</b>	<b>Capital Needs</b> .....	22
<b>4.2</b>	<b>Fixed Cost</b> .....	22
<b>4.3</b>	<b>Cost of Goods Sold (COGS)</b> .....	23
<b>4.4</b>	<b>Breakeven Analysis</b> .....	24
<b>4.5</b>	<b>Income Statement</b> .....	24
<b>4.6</b>	<b>Financial Ratios and Analysis</b> .....	26
<b>CHAPTER V EXHIBITION</b> .....		27
<b>5.1</b>	<b>Location &amp; Venue</b> .....	27
<b>5.2</b>	<b>Budget</b> .....	28
<b>5.3</b>	<b>Product Presentation</b> .....	29
<b>5.4</b>	<b>Media and Promotion</b> .....	31
<b>REFERENCE</b> .....		32
<b>APPENDIX</b> .....		34



## LIST OF TABLE

Table 2.1 Demographic result .....	7
Table 2.2 Direct Competitor Analysis .....	10
Table 2.3 Indirect Competitor Analysis .....	10
Table 2.4 SWOT Analysis .....	11
Table 2.5 Sales Goal .....	12
Table 3.1 Facilities List .....	17
Table 4.1 List of Assets .....	22
Table 4.2 Operating Expense (in Rupiah) .....	23
Table 4.3 Cost of Good Sold .....	23
Table 4.4 Breakeven Point .....	24
Table 4.5 Sales Goals .....	25
Table 4.6 Income Statement .....	25
Table 5.1 Exhibition Budget .....	28
Table 5.2 Exhibition Ingredients Budget .....	28



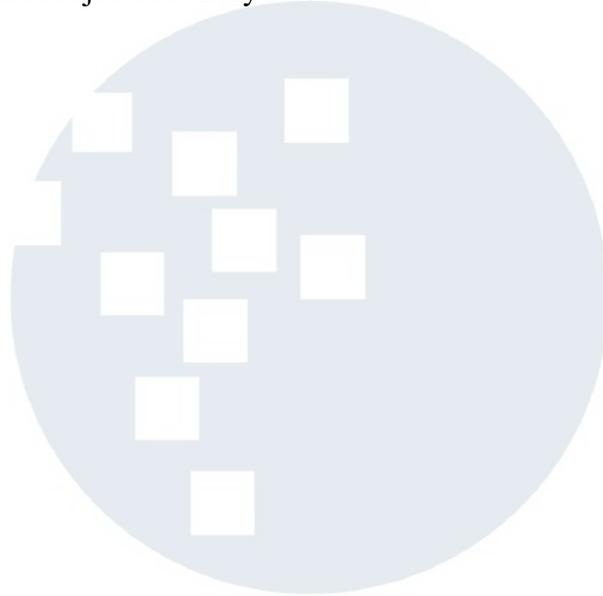
## LIST OF FIGURE

Figure 1.1 Noodle Time Logo.....	4
Figure 1.2 Noodle Time Product.....	5
Figure 3.1 Location .....	15
Figure 3.2 Operational Flow .....	16
Figure 3.3 Staff Organizational Chart.....	20
Figure 5.1 Booth.....	27
Figure 5.2 Product Presentation .....	29
Figure 5.3 Product Presentation .....	30
Figure 5.4 Banner Design .....	30
Figure 5.5 Social Media Account.....	31



## LIST OF APPENDIX

Appendix A –Final Project Advisory Form.....34



UMMN

UNIVERSITAS  
MULTIMEDIA  
NUSANTARA

## EXECUTIVE SUMMARY

The instant food industry, especially within food-based UMKM, is growing due to the fast-paced lifestyles of urban communities. Instant food is now seen as more nutritious, with businesses using natural ingredients, fewer preservatives, and modern methods like dehydration to maintain quality. Products like instant noodles and soups are gaining popularity for their convenience and familiar taste. Attractive packaging and presentation also play a key role in appealing to consumers in this market. Noodle Time innovates in this segment by offering potato-based instant noodles as a healthier alternative to wheat flour-based noodles. This product is marketed at an affordable price of Rp17,000 per serving, and is available in four signature sauce variants: Chili Oil, Peanut Butter, Gochugaru, and Black Bean.

The business is engaged in the e-commerce-based culinary industry and relies on digital distribution as its sales channel. Noodle Time's target market is consumers aged 18-35, especially students, college students, and young workers in big cities who need practical, fast, yet healthy food. Noodle Time's competitive advantage lies in its noodle base made from 100% organic potatoes and gluten-free, as well as strong branding and attractive visuals on social media. The business is based online through platforms such as Shopee, Tokopedia, and Instagram, which allows for operational cost efficiency and more targeted marketing.

The business was formed by Nadya Elena, a student of the Hospitality Operations Study Program at Multimedia Nusantara University, who also leads the product development, marketing strategy, and operational management. With projected sales of Rp612,000,000 per year and estimated net profit of around Rp121,485,769 (20%), Noodle Time has the opportunity to grow into a competitive healthy instant food brand.